

## The Psychology of Business and Entrepreneurship. | IP-16

### Exam Questions

1. A comparative analysis: Leadership vs. Management
2. Transformational leadership
3. Participative leadership
4. Charismatic and Transformational Leadership
5. A comparative leadership: participative vs. transformational leadership
6. The trait theories of leadership
7. Early Leadership Theories
8. Three styles of leadership behavior: authoritative, democratic & laissez-passez
9. Two leadership behavior dimensions: initiating & Considerations
10. Situational Leadership Theory (SLT)
11. Roter's Locus of Control
12. An Action Theory Approach
13. David McClelland's theory
14. Team and Groups
15. Stages of team development
16. Stages of team development: storming. Provide an example.
17. Stages of team development: norming. Provide an example.
18. Stages of team development: performing. Provide an example.
19. Stages of team development: adjourning. Provide an example.
20. Stages of team development: forming. Provide an example.
21. Seven principles for beginner-entrepreneur
22. Types of conflict
23. Constructive vs. Productive
24. What is Entrepreneurship & Roles of Entrepreneur
25. The Five Big Personality Traits Test
26. Impact of The Personality of entrepreneur on the motivation
27. Conflict
28. Types of conflict
29. Role of empathy
30. The effect Stress & Mental Health
31. Relationship between Empathy and Positive outcomes
32. Entrepreneur and Personality
33. Story of a successful entrepreneur (based on your individual work)
34. Story of successful start-up (based on your individual work)
35. Story of a successful entrepreneur: personality & motivation (based on your individual work)
36. Case on entrepreneur (based on your individual work)
37. Case on successful entrepreneur (based on your individual work)
38. Case on successful entrepreneur & small business (based on your individual work)
39. Case on successful entrepreneur & start-up (based on your individual work)
40. Different types of entrepreneur

